



**AHK**

Deutsche Industrie- und Handels-  
kammer für das südliche Afrika  
Southern African-German Chamber  
of Commerce and Industry



**Afrika-Verein**  
der deutschen Wirtschaft



# 1<sup>st</sup> GERMAN – ZAMBIAN BUSINESS FORUM

**Partnerships for Zambia's Digital Future**

**In Cooperation with:**

  
**Strategic Partnership**  
**Digital Africa**

An Initiative of the German Federal Ministry  
for Economic Cooperation and Development

**June 27<sup>th</sup> – 28<sup>th</sup>, 2017**  
Radisson Blu Hotel  
19029 Great East Road  
Lusaka, Republic of Zambia

**Supported by:**



Embassy  
of the Federal Republic of Germany  
Lusaka

**ExperTS**

Economy. Transfer. Sustainability.

**EZ-Scout**

Unternehmen. Chancen. Entwicklung.

**Alterations to be reserved. Final panelists and speakers to be confirmed.  
The conference language will be English. Organised by the Afrika-Verein Veranstaltungen GmbH and the Southern African-German Chamber of Commerce and Industry**

**We would like to thank the following companies for their generous support of the 1<sup>st</sup> German-Zambian Business Forum 2017:**

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# Conference Program

Tuesday, June 27<sup>th</sup>

08:00 – 08:30 am

Registration and Networking

08:30 – 10:00 am

**Welcome Remarks:**

**H.E. Achim Burkart**

Ambassador of Germany to the Republic of Zambia

**Seth Phalatse**

President

Southern-African German Chamber of Commerce and Industry

**Christoph Kannengießer**

Chief Executive Officer

German-African Business Association

**Keynote Adresses:**

**Hon. Margareth M. Mwanakatwe\***

Minister of Commerce, Trade and Industry

Republic of Zambia

**Hon. Felix Mutati\***

Minister of Finance

Republic of Zambia

10:00 – 10:45 am

**Panel Discussion: E-Government in Zambia and Germany**

**Dr. Martine Mtonga\***

Permanent Secretary

National Coordinator of Center of Excellence

for E-Governance and ICT

**Michael Pittelkow**

General Manager Public Services

SAP Africa

**Alexander Schmid**

Partner

Bearing Point

**10:45 – 11:00 am****Project Presentation:  
Zambia Mobile Based Electronic Taxation System****Prof. Reinhard Nindel**  
Chairman of the Supervisory Board  
Ibes AG**11:00 – 11:45 am****Kingsley Chanda\***  
Commissioner General  
Zambia Revenue Authority**Dr. Irina Eckardt**  
Sales Director Public  
KPMG AG**Marc Schumacher**  
Programme Director  
GIZ Good Governance Programme, Zambia**11:45 – 12:30 pm****Networking Coffee Break****12:30 – 01:30 pm****Panel Discussion: Electrification – Power in Zambia****Geoffrey Musonda\***  
Chief Executive Officer  
Rural Electrification Authority, Zambia**Owen Silavwe\***  
Managing Director  
Copperbelt Energy Corporation Plc**Sabine Dall´Omo**  
CEO Southern and Eastern Africa  
Siemens Africa**Timon Herzog**  
Chief Financial Officer  
GRIPS AG**Manfred Motz**  
Division Manager Compact Hydro  
Andritz Hydro

**01:30 – 15:00 pm****Networking Lunch Break****03:00 – 04:00 pm****Panel Discussion: Smart Farming in Zambia****Dr. Eike Hupe**Managing Director, Area Manager Southern Africa  
BASF Zambia**Michael Kloss**General Manager - Region Southern Africa  
BOSCH Robert Bosch (Pty) Limited**Helmut Anschütz**Team Leader  
Zambian-German Agricultural Knowledge And Training Centre (AKTC)**04:00 – 04:30 pm****Closing Remarks and Vote of Thanks****07:00 pm****Evening Reception  
at the Residence of the German Ambassador**Embassy  
of the Federal Republic of Germany  
Lusaka

**Wednesday, June 28<sup>th</sup>**

<b>08:30 – 10:00 am</b>	<b>B2B Breakfast at the Radisson Blu Hotel</b>		
	<b>Parallel Workshops</b>		
<b>10:00 – 11:15 am</b>	<b>Central E-Governance Systems in Decentralized Administrative Structures</b>		<b>Doing Business in Zambia</b>
<b>11:15 – 12:00 pm</b>			
<b>12:00 – 12:30 pm</b>	<b>Coffee Break</b>		
<b>12:30 – 01:45 pm</b>	<b>Digital Identity</b>	<b>Digital Tax Administration – Possible Next Steps for Zambia</b>	<b>Market Opportunities in Zambia`s Extractive Industries</b>
<b>01:45 – 2:30 pm</b>			
<b>2:30 – 4:00 pm</b>	<b>Lunch Break</b>		

**Thursday/Friday, June 29<sup>th</sup> – 30<sup>th</sup>**

**Optional Delegation Trip to the  
Copperbelt of Zambia  
Including a visit to the  
Zambia International Trade Fair (ZITF) in Ndola**

We invite participants of the 1<sup>st</sup> German Zambian Business Forum to investigate market opportunities during a delegation trip visiting the Copperbelt Region and its capital city Ndola. The trip can be combined with a visit to the Zambia International Trade Fair. Extend your network in Zambia and gather important market information!

The Delegation Trip includes a visit to the Zambia International Trade Fair as well as side meetings in Ndola.

The Delegation Trip is facilitated by the



**Thursday, June 29<sup>th</sup>, 2017**

<b>07:00 – 07:45 am</b>	<b>Flight from Lusaka to Ndola</b> Proflight P000300 From Kenneth Kaunda International Airport, Lusaka  <b>alternatively</b> Flight from Johannesburg to Ndola
<b>09:00 – 02:00 pm</b>	<b>Workshop with the Ndola &amp; District Chamber of Commerce and Industry</b> <ul style="list-style-type: none"><li>• Company Presentations</li><li>• Doing Business in Ndola</li><li>• B2B Opportunities</li><li>• Network Lunch</li></ul>
<b>02:00 – 05:00 pm</b>	<b>Meetings with local companies of the mining sector, e.g. Suppliers, EPCs</b>
<b>05:30 pm</b>	<b>Transfer to Hotel and Check-in Joint dinner of the Delegation</b>

**Friday, June 30<sup>th</sup>, 2017**

<b>08:00 – 03:00 am</b>	<b>Visit to the Mopani Copper Mine</b> <ul style="list-style-type: none"><li>• <b>Site Visit of the Mine</b></li><li>• <b>Meeting with mine representatives in Ndola or Kitwe</b></li></ul>
<b>16:00 pm</b>	<b>Visit of the Zambian International Trade Fair (ZITF)</b>
<b>18:45 pm</b>	<b>Flight from Ndola to Lusaka</b> Proflight P000309 Simon Mwansa Kapwepwe International Airport, Ndola
<b>18:00 pm</b>	<b>Alternatively - Flight from Ndola to Johannesburg</b> South African Airways SA8157